# The Role of Internet of Things (IoT), Smart Devices, and Data Integration in Transforming Business Operations

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#### **Abstract:**

In recent years, the Internet of Things (IoT) has emerged as a significant technological advancement, offering enhanced efficiency in both operations and daily living. While the Internet serves as the basis for IoT, it is not merely an extension of internet technologies; rather, it is a comprehensive integration of pervasive services into the surrounding environment. The role of technology comprising a system of interconnected smart devices and the data linkages among them has profoundly altered the world, exerting a disruptive influence in both positive and negative aspects. The outcome of this paper introduces a conceptual framework that can be applied to standardize the terminology employed in future research within the realm of digitalization and smart technologies. The analysis has identified challenges related to privacy, security, and the regulatory framework governing individual data. The integration of IoT, smart devices, and seamless data connectivity is revolutionizing business processes. This will impact of real-time data collection, automation, and intelligent decision-making in improving efficiency, reducing costs, and enhancing customer experiences. This paper focuses on how businesses can leverage IoT ecosystems and data linkage to drive innovation, streamline operations, and gain a competitive edge in the digital economy.

#### **Keywords:**

Internet of Things, Smart Devices, Data Linkage, Smart IoT Systems

### Introduction

This involves the incorporation of sensors and communication elements that seamlessly adapt to users' needs, expanding the scope of interactions between users and internet-driven applications. The IoT concept is thrilling as it imbues everyday objects with internet intelligence, fostering connectivity and intelligence across all products. Intelligent IoT systems, integral to the next-generation Internet, gather data from diverse dimensions through various devices, creating linkable datasets that yield valuable knowledge. This connectivity enhances the relationship between individuals and entities, allowing the collection of strategic data independent of time or location. This, in turn, provides companies with opportunities to improve efficiency, adapt to market dynamics, and elevate consumer experiences. The focus of this paper is to delve into the understanding of the linkages between IoT, smart devices, and data linkages and communications. The objective is to facilitate consumer interactions and optimize data usage, exploring the potential for improved efficiency and enriched consumer experiences in the evolving landscape of the Internet of Things. There exists a significant gap in the literature within this field, given that the Internet of Things is an emerging and evolving domain. The

connection between smart devices and their extension into the Internet of Things is not extensively comprehended within various academic contexts. The concept of shared data and data linkage among these devices and with the surrounding environment represents a novel paradigm. The application and harnessing of the advantages of this technology within the existing framework generate new opportunities across various fields.

The systematic approach to review a comprehensive body of literature, aiming to delve into the contemporary research within this field. The focal point of the investigation is identified as smart devices, recognized as the principal entities interconnected within the Internet of Things (IoT) network, playing a pivotal role in this paradigm. Typically, these systems gather data from diverse dimensions using multiple devices, and the amassed data is often interrelated. This implies that the data can be amalgamated to extract copious valuable insights. We elaborate on the existing data sources in intelligent Internet of Things (IoT) systems and their interconnection through the literature review. Despite having innumerable benefits, data linkage is also perceived to be a threat to individual privacy as data from multiple dimensions are collected and data is shared among heterogeneous devices and environment. The user might not have awareness of the gathered data, and this data, in turn, may be interconnected with other smart devices or the user's environment. This raises concerns about the exposure of private information, encompassing daily activities, health status, and personal interests. Additionally, there is a risk of adversaries deducing the personal information of an entire community. Combining contents published by various community members could lead to the extraction of general community information. These potential threats contribute to an escalation in user anxiety. Utilizing vast data-sharing networks comprising heterogeneous devices, IoT technology is employed for the commodification of information. These networks leverage individuals' personal data for commercial purposes. However, security vulnerabilities within these communication networks may result in the compromise of data and the privacy of individuals, consequently contributing to a surge in cybercrime rates.

### **Internet of Things**

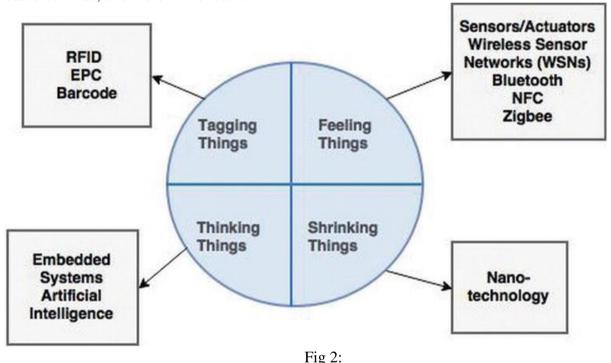
The concept of the 'Internet of Things' (IoT) originated in 1999 through research exploring methods to link objects to the Internet using Radio-frequency identification (RFID) technology (Ashton, 2009). RFID utilizes electromagnetic fields to identify tags affixed to objects. These tags can be passive, drawing energy from nearby reader radio waves, or active, equipped with their power source, such as a battery, enabling operation at distances of hundreds of meters from the RFID reader. Currently, wireless sensor technologies enable objects to convey information about their surroundings, context, and position (Kannan, 2017).

IoT is anticipated to bring substantial changes to consumers' lives soon (Kannan, 2017). It has the potential to significantly broaden the scope of market research, as data from Internet-enabled devices produced by a company can be analyzed to detect usage patterns not only concerning when the device is used but also how and where it is used, with the assistance of geo-location capabilities. Additionally, merging geo-location data from these devices with socio-economic datasets will help marketers identify and analyze the socio-economic characteristics of device users (Ng and Wakenshaw, 2017).

The Internet of Things (IoT) encompasses interconnected devices, systems, and services that rely on the independent communication of tangible objects within the existing internet infrastructure (Atzori, 2011). IoT extends the concept of interconnecting computers to various devices collectively referred to as smart devices. These are physical items, such as wearable

devices, home appliances, and vehicles, enriched with computational and networking capabilities (Hidayet Aksu, 2018).

The Internet of Things (IoT) technology allows devices to talk to each other using the Internet. It expands on the idea of connecting computers to many different devices, which we call smart devices. These smart devices are things like gadgets or automated machines, such as wearable devices, home appliances, phones, and vehicles. They have sensors and networking abilities that let them communicate with each other. This diversity in IoT allows people in a community to set up and control smart technology whenever and wherever they want (Atzori et al., 2010). Smart devices continuously gather data from their surroundings and use technology like data mining and machine learning to make decisions. They provide useful and personalized information and services to people in that network. Some of these services include saving energy, automating homes, wellness products, personalized product details and ads, location-based services, and more in the future.



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#### **Smart Devices**

The Internet of Things (IoT) is like a big network of connected objects, ranging from simple sensors to smartphones and tablets. This new way of doing things has quickly become popular in modern wireless communications. It's expected that by 2020, there will be somewhere between 25 to 50 billion connected devices. In the literature about this, people use different words to talk about the devices in the IoT, like mobile device, smart device, mobile technologies, or mobile smart device (Silverio-Fernández, 2018). In this paper, we'll use the term "smart device" to describe the gadgets in the Internet of Things.

To understand "smart devices," we look at three main things: they know what's happening around them, they can do things automatically, and they can connect with other devices. The important parts needed for the Internet of Things are these smart things, the network that

connects them, and the servers that manage everything behind the scenes. This simple setup captures the main idea of the IoT. As shown in Figure 2, smart devices are made to interact with both users and other connected devices in the network. Some of these devices might not need direct interaction with users (Lopez, 2017).

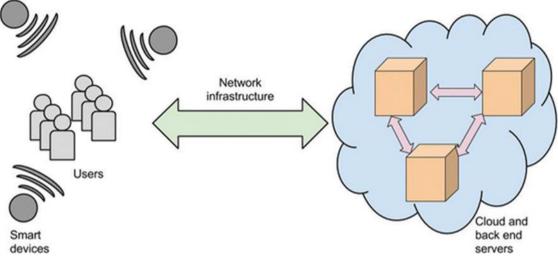


Fig 2: Network Architure source: (Silverio-Fernández et al 2018)

In this paper, the discussion carries smartphones use different technologies like RFID, NFC, Bluetooth, and more to work with the Internet of Things (IoT) and Internet of Everything (IoE). Smartphones collect information about the user, like where they are, the temperature, and their health. They can easily connect with other devices using Bluetooth, NFC, Wi-Fi, and more. So, we can think of the smartphone as the main device for users to interact with IoT and IoE.

The main parts of the IoE concept are big data, mobility, and cloud services. Smartphones play a big role in making IoE move forward because we use them everywhere. With cloud services, we can do many things in real time using our smartphones. For example, we can quickly order things online, check if a store has something in stock, or even see how long the line is at a store. We can order something, then tell the store we're on our way to pick it up. It also discusses how smartphones connect to other devices and work in a cloud environment with different services. It also discussed the future opportunities and challenges of IoT and IoE applications. Opportunities include things like context and services everywhere. The Challenges mainly focuses on privacy and security.

## **Data Linkage among Smart Devices**

"Smart Internet of Things (IoT) systems" have the ability to gather information from their nearby surroundings and play crucial roles in advancing the next-gen Internet. These systems typically collect information from various sources through many devices, and the gathered data can be interconnected. As a result, they can be combined to draw valuable insights. Generally, "smart IoT systems" depend on three types of data sources: "sensory data" from sensors, "multimedia data" from cameras and other surveillance devices, and materials actively or passively uploaded from mobile endpoints.

Data from sensors are collected through devices like sensors, RFID tags, and similar means. Sensors placed closely together can cover a monitored area in detail. Multimedia information is vital for intelligent IoT systems, delivering advanced services and relying on contextual data. Visuals, videos, audio, and other multimedia materials are essential. Multimedia data, containing abundant information, can capture the actions of multiple participants

simultaneously. Users of intelligent IoT systems actively engage with the systems, submitting materials from their mobile devices, including sensory data, visuals, and their interactions and responses with the systems. These contributions enhance service quality and play a crucial role in customizing services, connecting to the owners of the mobile devices. Examining the three categories of data sources, there are mainly two types of connection. The first involves the association among materials across multiple dimensions, capturing the same occurrence from various viewpoints. This linkage is characterized by temporal, spatial, or contextual attributes. For example, materials from sensors and cameras within the same structure can be interconnected. The second type involves connecting materials from different contributors within the same community or under similar circumstances. In this case, the connection implies that the contents can serve a common objective or document identical occurrences or the collective behaviour of a group. (Xu Zheng, 2018)

## **Research Methodology**

The paper use case study-based research methodology for studying the IoT adoption in real life organizations for transforming business operations. As per (J. Choudrie, (2005)) case study-based method is a broadly chosen for studying technology adoption issues. The study has used Amazon: Retail and Logistics and Siemens-Smart Manufacturing real life cases to understand the IoT technology adoption it's benefits and accompanied challenges in both the cases. The case studies have been analysed using comparative method, according to (Lesley Bartlett, 2017) a comparative method of analyzing case studies helps the researcher to identify the gaps and understand the differences between industries, social, cultural and political implications in real life scenarios. The comparison has been done under ten categories Industry Focus, Primary Use of IoT, Smart Devices, Data Integration, Predictive Maintenance, Optimization, Customer Experience, Innovation and Flexibility, Cost Savings Global Data Connectivity based on the heuristics and literature review.

# **Transforming Business Operations**

There can be three steps of business process transformation are Transformation, optimisation and control. The implementation of this involves defining of strategy, rethinking working methods, supporting execution and monitoring results. Transformation refers to adopting the simple and efficient way to do the things. There are may companies that are transforming their business using innovation and technology. There are many technologies that has become mandatory for the companies to use to compete with their competitors and also be apar in their business. There are two case discussed for the better understanding of the above stated technology is businesses as Amazon: Retail and Logistics and Siemens-Smart Manufacturing.

## **Case Discussion and Analysis**

In businesses, the use of IoT refers to connect the network of devices and sensors that are used for data collection and exchange the data over internet. In a business context, IoT and smart devices can automate the process such as monitoring the operations, tracking the inventory and optimising the logistics. Also, the data integration will provide the in-depth insights in taking data driven decisions and enhance the productivity. This is minimising the waste and earns the profit. Data integration will link the data from multiple resources and enabled the data to access, analyse and use it at real time for decision making. This will empower and have a full control of the holistic view in their operations, consumer behaviour and market trends in decision making and driving innovation. This case demonstrates the transformative potential of IoT,

smart devices, and data integration in business, paving the way for future innovations across industries.

# Case -1: Amazon: Retail and Logistics

It uses Internet of Things (IoT), Smart Devices, and Data Integration in Business. The IoT and other smart devise are rapidly transforming the business and had become a mandatory element of any transforming business operations. The technology helps in real time data collection, decision making and enhanced the automation to increase operational efficiency, profit, cost saving, improved customer experience and less wastages.

Amazon uses the following IoT implemented in

- 1. Smart Warehousing and Logistics where it uses Amazon Robotics and Smart Shelves. Amazon uses the thousands of IoT enabled robots that will automate the movement of products which will improve the efficiency and reduce the labour cost. These robots have the capability to navigate and transport item quickly. Smart shelves track the inventory level at real time and help in amazon to maintain the optimal stock level to reduce the error in order of fulfilment and delivery.
- 2. Data Integration for Supply Chain Optimization where the Amazon leverages the massive data from its IoT and smart devises, warehouses and customer interaction. The data integration will help them to take the decision, optimise the supply chain management, delivery accuracy and forecast the demand more efficiently. It also uses predictive analytics to predict the customer demand and optimise the inventory allocation, reducing delivery time and enhanced customer satisfaction.
- 3. Customer Experience and Smart Devices uses the Amazon Echo and Alexa where this will create an interconnected ecosystem for consumers. This will be based on voice activated and provide the insights into customer preferences allowing them to recommend the personalised offers.
- 4. Amazon Go Stores is based on integrated IoT technology and smart devices that will create the cashier less shopping experience. The sensors and cameras will track the customer purchased items and charge from their account on exit from the store.

Amazon has created a bench mark for all other stores or business and force them to leverage the technology to achieve the operational excellence and customer satisfaction.

# **Case-2: Siemens-Smart Manufacturing**

Siemens, a global leader used IoT, smart devices, and data integration to transform its production processes and develop in industrial manufacturing and automation, called "Smart Manufacturing" or Industry 4.0. They have utilized these technologies to optimize its operations, enhance efficiency and reduce downtime across its factories worldwide.

IoT and Smart Devices in Smart Manufacturing use the IoT-enabled sensors and devices in its factories to monitor machines and collect data in real time. These sensors capture a variety of operational metrics such as temperature, speed, machine health, energy consumption, and production output. By integrating this data, Siemens ensures efficient, flexible, and self-regulating manufacturing systems.

The IoT-generated data from smart devices is collected and integrated into Siemens' MindSphere, an open IoT operating system. MindSphere connects machines, plants, and systems into a unified platform, providing deep insights into operations, predictive maintenance, and operational optimization through advanced analytics and machine learning. The applications of the use of IoT and Data Integration are as under:

Predictive Maintenance helps in Reducing Downtimen Improved Equipment Lifespan. The sessors monitors the real time data, It can predict when machines are likely to fail or need maintenance, minimizing unplanned downtime and reducing maintenance costs. It also helps in extending the lifespan of equipment and improving the overall efficiency of the factory. Energy Management implements the Energy-Efficient Operations that helps in identifying the inefficiencies and implement energy-saving measures. Digital Twin Technology uses the Simulating Operations to create Digital Twins—virtual replicas of physical systems and help in mass production. This will speed up innovation and problem-solving. Flexible Manufacturing Systems helps in customisation and adaption through automation. They quickly adapt to changes in production requirements, enabling mass customization of products. This will lead to meet the customer demand with reduced lead times.

Global Data Integration and Analysis integrates the data of multiple factories and implement the standardise best practices to optimize global operations, and benchmark performance. The use of technology will definitely increase the process efficiency, cost saving and implementation in energy efficiency in its manufacturing operations. It also gain the faster innovation integration of Digital Twin technology in accelerating the product development and quickly test new production processes with minimal risk.

By using IoT, smart devices, and data integration, Siemens has achieved the operational excellence in its smart manufacturing processes. Also, by leveraging the real-time data and predictive maintenance, Siemens has optimized the production, reduced the costs, and improved the efficiency and sustainability.

This shows that there is a very huge potential of IoT and data integration to revolutionize the manufacturing and other sectors It also gain a competitive advantage and stay ahead in an increasingly digital economy.

The comparison details of both the company considering the various categories is as under:

Category	Siemens: Smart	Amazon: Retail &	References
	Manufacturing	Logistics	
1. Industry Focus	Manufacturing,		(Yu, Y. et al, 2017)
	industrial automation,	E-commerce, logistics,	
	and energy	customer service, and retail.	
	management.		
2. Primary Use of IoT	IoT sensors in		(Pech, M. et al, 2021)
	factories for machine	IoT-enabled robots, smart	
	health monitoring,	shelves, and smart devices	
	predictive	in warehouses for	
	maintenance, energy	automating logistics and	
	management, and	inventory management.	
	automation.		
3. Smart Devices	- IoT-enabled sensors	- Amazon Echo and Alexa	(Mihai, S., et al,2022)
	for real-time data collection.	as smart home devices to	
		enhance customer	
	Conection.	experience.	

	- Machines linked via Digital Twins to simulate production processes.	- IoT-based robots for warehouse automation and smart shelving systems.	(Friederich, J.,2022)
4. Data Integration	Data is integrated via Siemens' MindSphere, an IoT platform that connects machines, systems, and factories globally.	Data is integrated across Amazon's logistics network using advanced analytics and machine learning, optimizing inventory management, supply chain, and customer experiences.	(Lenzerini, M et al . 2022)
5. Predictive Maintenance	Predictive maintenance via IoT sensors allows Siemens to predict machine failures, reduce downtime, and enhance equipment lifespan.	While Amazon doesn't focus on predictive maintenance, its IoT systems track inventory in real-time to prevent stockouts and errors in order fulfillment.	(Achouch, M et al, 2022)
6. Optimization	- Optimizes energy consumption and reduces waste through data-driven insights from IoT devices.	- Optimizes warehouse operations, reducing order processing time, and improving delivery speed.	(Teng, S. Y. et al, 2021).
	- Flexible manufacturing systems allow for mass customization of products.	- Uses data-driven insights to optimize supply chain logistics and customer purchasing behavior.	(Ullah, I., & Narain, R., 2021).
7. Customer Experience	Indirect customer experience improvement through better production quality and energy efficiency.	Direct impact on customer experience via Amazon Go (cashier-less stores) and smart devices (e.g., Alexa), offering personalized shopping experiences.	
8. Innovation and Flexibility	- Digital Twin technology helps Siemens simulate and innovate production processes without disrupting real-world operations.	- Amazon integrates IoT with machine learning for innovations like cashierless stores and drone deliveries.	(Bishwas, S. K.,2015)

9. Cost Savings	Siemens achieves significant cost savings by reducing machine downtime, optimizing energy usage, and extending equipment lifespan.	logistics costs by automating warehouse operations with IoTenabled robots and	(Guzman, M. J. et al, 2015)
10. Global Data Connectivity	benchmark	Amazon integrates data across its global logistics and e-commerce networks, allowing for real-time decision-making in shipping, inventory, and customer preferences worldwide.	(Li, Z., et al, 2021)

Both the companies have various similarities and differences using the IoT, smart devices and data integration as discussed under:

Real-Time Monitoring is used in both Siemens and Amazon companies as they rely heavily on IoT sensors and devices for real-time monitoring. Siemens uses these sensors in manufacturing for predictive maintenance and machine health monitoring, while Amazon uses them for tracking inventory and warehouse automation. Data Integration us used for Optimization in both the companies as Siemens uses its MindSphere platform to gather and analyze data across multiple factories to optimize production and energy usage, whereas Amazon integrates data across its supply chain and logistics network to enhance delivery speed and accuracy. Automation and work Efficiency using smart devices to automate the process. Siemens automate the manufacturing processes and Amazon automates the warehousing logistics and resulting in cost saving and process improvement. Both companies utilize the scalability and flexibility. Siemens' manufacturing systems uses the mass production and Amazon's logistics network handle vast amounts of orders efficiently. Both worked on Innovation via Smart Technologies to optimise factory operations and personalized customer interactions with Alexa. Their data is used for decision making. This will optimise the processes and making decision about maintenance, energy management and production optimisation.

Looking forward for the key differences, siemens focusses on industrial applications, its focussed on operational efficiency. It uses the data driven analytics for predictive maintenance and equipment optimisation using IoT, smart devices and data integration. Where as Amazon focuses on retail, logistics and customer services and directly provides the customise solution to automate the shopping. It also focuses on logistics and supply chain management

## **Challenges and Opportunity**

Both Siemens and Amazon have faced challenges and found opportunities in implementing IoT, smart devices, and data integration. Understanding these can help other businesses navigate similar transformations. There are many challenges and opportunities while implementation of technology for customer satisfaction and work efficiency.

The challenges is to provide the Data Security and Privacy by using cybersecurity and to protect sensitive information. The complexity of data integration from multiple resources and platform

is a challenge. The initial investment cost on technology and data infrastructure is difficult to afford the expenses. The amount of data generated from variety of devises is difficult to manage. The technology and skill gap are again a huge challenge for most of the company in SMEs.

The Opportunities is Enhanced Operational Efficiency, Improved Customer Experience, Innovation and Competitive Advantage, Data-Driven Decision Making, Sustainability and Environmental Impact, New Revenue Streams and Business Models and Enhanced Collaboration and Partnerships:

#### Conclusion

The Internet of Things (IoT) and Internet of Everything (IoE) are swiftly making their way into our modern lives, facilitating the connection and automation of everything in our surroundings. This research provided an overview of these emerging trends, their supporting technologies, structure, and application areas like smart homes and healthcare. We also discussed the various technologies in smartphones that enable IoT and IoE, along with examples of their usage in different scenarios. The details are unlimited, the use of technology is changing at a very fast movement and the use of block chain and use of different applications for efficient and intelligent retrieval are based on decision making (Arora, A. and Arora, M.,2018) Also, the multi criterial models can be prepared for the better decision making (Alsharef, A. et al, 2022; Arora, M et al, 2012).

We introduced a model for implementing IoT using smartphone sensors to sense and send data to multiple backend applications through a middleware layer. These applications may run on a smartphone, where the received data is presented to end-users, such as patients, hospital administration, or physicians in healthcare scenarios. The data can be stored in specialized databases or in the cloud, retrievable by users when needed through dedicated smartphone applications.

Additionally, we explored the distinctions between IoT networks and mobile cellular networks, focusing on requirements like prolonged battery life, support for numerous devices, network scalability, low device and deployment costs, and extended coverage in IoT networks. Finally, we addressed future opportunities and challenges in IoT and IoE, particularly the security and privacy risks associated with using smartphones in these networks, proposing potential countermeasures. By emphasizing the widespread use of smartphones in IoT and IoE applications in this research, we assert that the smartphone stands as the ultimate IoT and IoE device.

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